



Position Title: Director, Supply Chain Management
Location: Burnaby, BC
Reports To: Vice President, Purchasing and QHS

Summary:

Greenlane Renewables Inc., headquartered in metro Vancouver, Canada, is a leading global provider of biogas upgrading systems that are helping decarbonize natural gas. Our systems produce clean, low-carbon and carbon-negative renewable natural gas (RNG) from organic waste sources including landfills, wastewater treatment plants, dairy farms, and food waste, suitable for either injection into the natural gas grid or for direct use as vehicle fuel. With multiple core technologies, more than 125 biogas upgrading systems sold into 19 countries and counting, and over 30 years industry experience and patented proprietary technology, Greenlane is inspired by a commitment to helping waste producers, gas utilities or project developers turn a low-value product into a high-value renewable resource. Greenlane is a publicly-traded company on the Toronto Stock Exchange (TSX: GRN).

Greenlane is seeking a Director, Supply Chain Management to provide direction for our fully outsourced supply chain model and to provide strong leadership of the purchasing and logistics team in a rapidly evolving RNG industry. Reporting to the Vice President, Purchasing and QHS, the Director, Supply Chain Management will lead a team of purchasing and logistics professionals while working closely with cross-functional team members in sales, finance, engineering, project management and service. This role requires someone with substantial procurement experience in a manufacturing and project engineering environment, which includes significant outsourcing of complex fabrication, superior leadership, problem solving and process improvement skills.

In this multi-faceted hands-on and strategic role, the Director, Supply Chain Management will be responsible for overseeing the procurement of all outsourced modules and components from suppliers through to delivery of Greenlane biogas upgrading systems to our customer sites. In accordance with purchasing and logistics best practices and company policies and procedures, the incumbent in this role will maintain strong relationships with key suppliers to drive cost reduction while meeting or exceeding delivery objectives through logistics strategies.

Key Duties and Responsibilities:

- Design and establish the appropriate structure of the purchasing and logistics team to provide seamless high level support and service to the sales, finance, project management, engineering and service teams.
- Provide superior leadership to the purchasing and logistics team by providing clear communication, developing and supporting effective and robust business and operational processes, ensuring resource needs are at the level to support the workload requirements and facilitating strong working relationships across the organization through meeting expected deliverables.
- Work closely with Supplier Quality Management to ensure that all supplied products meet or exceed quality requirements and that corrective action plans are executed with suppliers when quality issues arise.
- As a member of the cross-function Management Review Group (MRG) continuously review project performance information and data to identify and mitigate risks and address issues as they arise.
- Provide oversight of the buying group to ensure that goods are ordered from approved suppliers and are received on schedule and on budget before being accepted. Manage the supplier selection process when the competitive bid process is utilized including the execution of RFQs for key categories and products. Conduct ongoing market reviews and negotiations to ensure continuity of supply while maximizing margin performance.
- Establish and implement a global transportation and logistics strategy with our customs and freight suppliers to optimize on time delivery while minimizing any in transit damage or loss.
- Lead department and participate in cross-functional process excellence and continuous improvement efforts and drive continuous improvement in all aspects of the business through participation in cross-functional lessons-learned and risk register reviews.
- Conduct individual performance reviews with all employees with a strong focus on development.
- Act as liaison between external and internal stakeholders to ensure technical requirements, delivery schedules, quality and cost targets are fully achieved and act as liaison between suppliers and sales to ensure accurate costing information is provided and support the development of proposals to clients.
- Ensure successful implementation of company best practices across the purchasing and logistics team.

- Resolve pricing, logistics and delivery issues with suppliers in a timely manner.
- Analyze, recommend, and manage cost improvement strategies through product, vendor, and design changes and other process and performance improvement initiatives.
- Stay current on trends and developments affecting global supply chains.

Education and Experience:

- Bachelor Degree in Engineering or Business plus a minimum of 15 years of purchasing and logistics experience.
- Professional certification or designation through an accredited procurement society such as the SCMP through the Supply Chain Management Association of Canada (SCMA), P.LOG through the Canadian Professional Logistics Institute (CPLI) or Certified Professional in Supply Chain is required.
- Minimum of ten years' experience in a management capacity with at least 5 years at the director level, leading diverse teams through organizational growth.
- Ability to inspire and motivate people is essential for this role. These qualities must be combined with strong communication and organizational skills and a keen eye for detail.
- Prior experience with an organization in the renewable natural gas (RNG) market is of benefit.
- Expertise in the sourcing, bid evaluation, negotiation and execution of various types of purchase agreements for high-value complex systems as part of a procurement organization, preferably in an ISO9001 certified project-based manufacturing or engineering environment.
- Superior negotiation skills for resolution of complex issues with suppliers and solving problems with diplomacy, professionalism and win-win approach.
- Strategic, critical, customer-oriented, and analytical thinking for structured problem solving.
- Demonstrated success maintaining positive interpersonal relationships which encourage openness with team members and suppliers using exceptional influencing, facilitation and collaboration skills.
- Excellent written, verbal and presentation skills.
- Detailed understanding of Incoterms as published by the International Chamber of Commerce (ICC).
- Passion for developing team members to achieve career growth through education and developmental opportunities.
- Solid experience with manufacturing, mechanical, electrical and electronic components and the major global suppliers and distribution networks for these components.
- Fluency in English is a must but Spanish, French, Italian or Portuguese would be an asset.
- Comprehensive understanding of commercial terms and conditions.
- Hands-on experience using ERP system procurement modules.
- Knowledge of project accounting and invoice management.
- Ability to work under pressure and stay focused and calm in a fast-paced growth environment.
- Strong communication, organization skills and attention to detail.
- Demonstrated success maintaining positive interpersonal relationships which encourage openness with team members using exceptional influencing and collaboration skills.
- Strong work ethic and the ability to provide exceptional teamwork in order to fully support internal teams.
- A self-starter with a great attitude, personable, courteous and a great team player.
- Can-do, positive, practical and proactive attitude, and capable of working independently with minimal supervision.

How to Apply:

We are an equal opportunity employer and invite applications from all qualified individuals. To be considered for this role please apply through the Greenlane Renewables page on LinkedIn and attached your resume. While we thank all interested candidates only those who are short-listed will be contacted.