



Position Title	General Counsel
Location	Burnaby, BC
Reports to	Chief Executive Officer

Summary

Greenlane Renewables Inc., headquartered in metro Vancouver, Canada, is a leading global provider of biogas upgrading systems that are helping decarbonize natural gas. Our systems produce clean, renewable natural gas (RNG) from organic waste sources including landfills, wastewater treatment plants, dairy farms, and food waste, suitable for either injection into the natural gas grid or for direct use as vehicle fuel. With over 30 years industry experience and patented proprietary technology, Greenlane has supplied over 100 biogas upgrading units in 18 countries worldwide, including the world's first and second largest biogas upgrading facilities. Greenlane is inspired by a commitment to help waste producers improve their environmental impact, green credentials, and bottom line. Greenlane commenced trading as a publicly listed company on the TSX Venture Exchange in June 2019 after a successful financing and spinout from its former UK based owner.

If you are passionate about joining a collaborative, growth-minded senior leadership team and partnering with the CEO to expand and evolve a dynamic business in a new and fast emerging sector of the global renewable energy industry and leading the legal function of a high growth clean technology company, this may be the role for you! We are looking for an energetic General Counsel experienced in corporate legal, public company management and corporate development to participate in driving the business performance of Greenlane. You will have responsibility and accountability for providing accurate guidance on all legal requirements of public company matters across Greenlane's international operations, including compliance and risk management. In conjunction with the senior leadership team this role will lead corporate development strategy and execution, including the strategic assessment and development of mergers and acquisitions.

Position Responsibilities:

- Provide executive leadership in all areas relating to legal and risk management on a wide range of corporate, commercial, securities, employment, privacy, intellectual property, regulatory, and other matters relating to various business functions and the executive team.
- Be a true legal and strategic contributor to lead a proactive, responsible approach to the legal function.
- Provide proactive and effective legal advice, counsel and solutions for strategic decisions so that Greenlane can anticipate the needs of the internal/external stakeholders.
- In conjunction with the leadership team develop robust long-term strategic growth roadmaps that consider growth opportunities (M&A, JVs, Partnerships) in both existing and adjacent markets.
- Maximize intellectual property and explore licensing, merger and acquisition opportunities in existing or adjacent markets.
- Critically review and assess market drivers influencing market size, growth, profitability, comparative advantage and risk.
- Participate in the development of messaging for strategic, customer, market and investment highlights and contribute perspectives on market & growth assumptions used to develop mergers and acquisitions and assessment of potential investment and/or execution risks.
- Provide practical insight to inform analysis and decision making for investment decisions.
- Conduct strategic analyses to help identify and evaluate potential product, innovation, investment and/or merger and acquisition opportunities with complete detailed valuation and business case analytics.
- Perform in-depth economic, industry, and company-specific research and analysis as well as monitoring and analysis of industry and competitor news and other relevant information impacting our global business.
- Contribute as an active team member on all acquisition activities including the support of the underlying analysis, evaluation of the fit with the company strategy, due diligence and negotiations, and integration of acquisitions within the existing business.
- Develop and instill a framework that will drive legal acumen and accountability across the company, ensuring that the legal information necessary for use by the operating management and directors is prepared to a consistently high standard.

- Work with legal related external contacts to ensure a high level of service and business support.
- Ensure the company is in continuous compliance with all statutory, regulatory, securities and other external and internal operating and legal requirements for the company.
- Negotiate, review, and draft a wide range of inbound and outbound contracts including customer agreements, license agreements, business partner agreements, service vendor agreements, consulting agreements and lease agreements, marshalling resources and support as necessary from outside counsel.
- Assist with the preparation and review of public disclosure materials including financial statements, MD&A, annual information forms, and news releases.
- Advise on compliance with corporate law, corporate governance, securities law, and stock exchange requirements.
- Advise on global compliance relating to privacy and data protection.
- Review and provide advice on new and pending legislation on a range of applicable topics.
- Provide general litigation advice and management.
- Act as the key legal resource to support the business and corporate functions.
- Work with external legal counsel to assist with the assessment and resolution of legal issues, while managing the relationships to ensure efficient, timely and cost effective service delivery.

Background and Experience Requirements:

- Law degree from a leading Canadian or US school plus a minimum of 15 years of experience at a top-tier law firm and/or in-house legal counsel at a high-growth technology company.
- Member in good standing with the Law Society of British Columbia.
- Strong experience in corporate and commercial law developing key partnerships, structuring joint ventures, and successfully completing strategic mergers and acquisitions.
- Strong familiarity with securities, privacy, employment, and/or IP (patent and trademark) law.
- Excellent legal drafting skills with the ability to be precise, creative, and flexible in approach.
- Ability to identify, research, analyze, and distill legal issues.
- Willingness and aptitude to learn and apply new legal skills.
- Good business sense and pragmatic approach to day-to-day legal issues.
- Experience working in a global organization, preferably in a high-growth technology environment.
- Team-oriented with strong interpersonal and communication skills.
- Prior in-house experience (ideally in the technology industry) is preferred.

Leadership Skills & Personal Attributes:

- Passionate, creative and forward-thinking, exhibiting a strategic growth mindset.
- Collaborative, committed team-oriented leader and facilitator with broad credibility and executive presence, capable of garnering respect and motivating others toward timely and actionable outcomes.
- Superior personal and professional integrity and highly ethical, as demonstrated through strong personal values as well as consistent words and actions.
- Exceptional communication and interpersonal skills, with a proven ability to develop, coach and lead team members, and develop and manage productive internal and external relationships, including with investors, bankers, lenders, and other international stakeholders.
- Proactive self-starter with strong sense of ownership and motivation, with demonstrated commitment to the values of environment, quality and continuous improvement.